

Trends in the Canadian Hotel Industry

PKF

Hospitality & Tourism
Business Advisors

NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF APRIL 2015

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2015	2014	**Point Change	2015	2014	Variance	2015	2014	Variance
KINGSTON	55.8%	61.6%	-5.8	\$112.19	\$108.88	3.0%	\$62.56	\$67.12	-6.8%
GANANOQUE	26.9%	26.3%	0.6	\$95.74	\$95.66	0.1%	\$25.79	\$25.11	2.7%
BROCKVILLE	44.8%	58.0%	-13.2	\$96.61	\$88.11	9.6%	\$43.25	\$51.09	-15.3%
TRENTON/BELLEVILLE/NAPANEE	46.5%	59.3%	-12.8	\$112.61	\$104.37	7.9%	\$52.41	\$61.93	-15.4%
CORNWALL/KEMPTVILLE	39.4%	40.8%	-1.4	\$89.19	\$87.27	2.2%	\$35.17	\$35.64	-1.3%
TOTAL RTO 9	52.1%	48.7%	3.4	\$106.80	\$108.21	-1.3%	\$55.61	\$52.67	5.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FOUR MONTHS ENDED APRIL 2015

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2015	2014	**Point Change	2015	2014	Variance	2015	2014	Variance
KINGSTON	50.7%	53.2%	-2.5	\$111.71	\$102.84	8.6%	\$56.61	\$54.69	3.5%
GANANOQUE	22.0%	24.7%	-2.7	\$97.34	\$97.34	0.0%	\$21.46	\$24.06	-10.8%
BROCKVILLE	38.1%	45.0%	-6.9	\$98.66	\$91.86	7.4%	\$37.57	\$41.35	-9.1%
TRENTON/BELLEVILLE/NAPANEE	49.5%	52.7%	-3.2	\$107.10	\$106.31	0.7%	\$52.99	\$56.02	-5.4%
CORNWALL/KEMPTVILLE	38.3%	38.3%	0.0	\$86.23	\$89.18	-3.3%	\$33.05	\$34.15	-3.2%
TOTAL RTO 9	46.0%	49.3%	-3.3	\$106.98	\$101.30	5.6%	\$49.22	\$49.89	-1.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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